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Manufacturing -- Wood Kitchen Cabinets and Countertops

SIC: 2434**NAICS:** 337110**Number of Businesses / Units:**

Unavailable

This industry comprises establishments primarily engaged in manufacturing wood or plastics laminated on wood kitchen cabinets, bathroom vanities, and countertops (except freestanding). The cabinets and counters may be made on a stock or custom basis.

Rules of Thumb

2.5 times SDE plus inventory

Expert Ratings

▶ Marketability	4	(1=Low : 4= High)
▶ Industry Trend	3	(1=Declining : 4= Growing)
▶ Ease of Replication	1	(1=Easy : 4= Difficult)

Expert Comments

"The sales trends are determined on the general economy of the geographic area. When housing starts are booming demand is high."

Pricing Tips

"Some wood cabinet manufacturers have state-of-the-art equipment that increases the efficiency of the business. Analyzing and adding the value of the equipment is a component of the above valuation."

Advantages

- ▶ "Manufacturing companies are always in demand on a resale basis."

Disadvantages

- ▶ "Qualified employees are in short supply in some markets."

